

# Why AutoXcel?



Always insured by an A or higher AM Best rated insurer

# 1. Original Programs & Established Products































Featuring programs with, <u>NO AGGREGATE LIMITS</u>, no co-pays or deductibles, chrome wheel coverage, coverages for supercars over \$150,000, unlimited repairs, full roadside assistance, chemicals provided at no charge, pre-load options, hail damage protection and much more.

## 2. Original Documents & Legal Compliance

- · On-staff attorney with over 30 years of experience, direct contact with DOI's, DFS's and Insurance companies.
- · Contract originality we write our contracts.
- · No third-party administration.

# 3. Innovative, Resourceful, Responsive

Always seeking what works best, adaptation and compliance.

Constantly answering the question "can this be done?"

WE ARE CAR PEOPLE. We understand dealer's and agent's perspectives.

# NEXT NG BIGHEAD

#### 4. A sales staff that knows the business

Our customer is the agent, and we prove it in the field.

- · Agent Support is #1 Priority
- · Over 70 years of Automotive Experience
- Our Sales Staff partners with Agents riding with them for servicing and sales opportunities



### 5. Full claims staff in Wilmington, NC

- · Always a person available on the phone
- · We do not farm out claims
- No waiting on a third party
- Mon. Sat. office hours and an on-call service 24/7 after hours



# 6. Individualized Marketing

Eye-catching custom designed marketing materials for dealerships.











# 7. e-Contracting

<u>TOTAL CONNECTIVITY</u> to Dealer DMS with instant remit and login so dealers can keep track of their sales.

Paper contracts also available.

Directly with the AutoXcel System* -	www.AutoXcelSystem.com

Via PEN, connecting AutoXcel to Reynolds & Reynolds and others

Through F&I Express back to the AutoXcel System\*

ADP/ CDK eLibrary\*



AutoXcel

P·E·N

# 8. Nationwide Tech Organization

- · We know their business
- Providing products and resources to technicians

Supporting over 600 techs nationwide with paint products, legal and compliance assistance, EPA and government regulations, significant product and equipment discounts and marketing.







