

# ***AutoXcel***<sup>®</sup>

*Your Personal Full Service F&I Provider*

**INVENTIVE | RESOURCEFUL | RESPONSIVE**



# AutoXcel<sup>®</sup>

*Provided The First Ancillary Bundle in 2005!*



Stability and  
Trusted Partner



## **President & CEO Mark Evans** *On-Site*

- ☑ Innovative, Responsive and Resourceful

## **CFO & Accounting Team** *On-Site*

- ☑ Reporting and Same-Day Response

## **Compliance and Legal Team** *On-Site*

- ☑ Product Development Speed

## **Claims Leadership Team** *On-Site*

- ☑ All Claims Adjudicated by an AutoXcel<sup>®</sup> Representative
- ☑ All Claims Representatives On-Site at our Corporate Office
- ☑ Claims Adjudication not outsourced
- ☑ Live Support Team (No Robots)

## **Marketing and Design Team** *On-Site*

## **Comprehensive Sales Team** *National Coverage*

# AutoXcel®

## ALL AXC BUNDLE PROGRAMS INCLUDE

- No Aggregates or Deductible
- No Incident Limitation\*
- Eligible vehicles up to 10 model years old, coverage terms up to 7 years.
- After Sale/Service Drive Sale Opportunities Available



### Five-Part Protection

#### UNLIMITED COVERAGES

- Tire and Wheel Repair/Replace  
- Includes Cosmetic Coverage
- Windshield Repair
- Paintless Dent Repair (PDR)
- Interior/Exterior Protection
- Cost Effective Optional Benefits  
- Key Replacement  
- Hail Coverage  
- Rental Car Reimbursements



INCLUDES  
KEY REPLACEMENT COVERAGE



Windshield Deductible Coverage applicable in most states.



### Four-Part Protection

#### COVERAGE

Includes all AX5 Benefits  
*except:*

- Interior and Exterior Coverage



#### Exotic Coverage Available



OPTIONAL  
KEY REPLACEMENT COVERAGE

Optional Key Coverage: Check Applicable Box on Contract (Additional Fees will Apply)



### Three-Part Protection

#### COVERAGE

- Windshield Repair
- PDR
- Cosmetic Wheel Repair



[Also provides loss of gloss protection]

#### Exotic Coverage Available



OPTIONAL  
KEY REPLACEMENT COVERAGE

Optional Key Coverage: Check Applicable Box on Contract (Additional Fees will Apply)

# AutoXcel<sup>®</sup> Tire & Wheel Programs Include

- No Aggregates or Deductible
- No Incident Limitation\*
- Eligible vehicles up to 10 model years old, coverage terms up to 7 years.
- After Sale/Service Drive Sale Opportunities Available



## Wheel Coverage

- Unlimited Tire and Wheel Repair or Replace
- Includes Cosmetic Repair
- Cost Effective Optional Benefits
  - Key Replacement
  - Rental Car Reimbursements



## TIRE COVERAGE

- Unlimited Repair or Replacement
- No Co-Pays/Deductibles
- Comprehensive Roadside Assistance

# AutoXcel®

## Perfect Pre-Load Products

- After Sale/Service Drive Sale Opportunities Available
- Chemicals Provided at No Cost to Dealer
- Non-Cancellable
- Increase Product Penetration
- Increase Gross Revenue
- Easy Application



### COVERAGE

#### Cosmetic Wheel

Scrapes

Scratches

Brake Dust Pitting

Curb Rash



### COVERAGE

#### Interior and Exterior Protection

*Rips, Tears, Stains, Cigarette Burns*

- Chemicals Provided at No Charge to Dealer
- Perfect for Pre-Load Option
- Easiest Application on the Market



### Clear Vision

Water Repellency

Reduced Glare

Windshield  
Replacement Option



### COVERAGE

- Available Repair Only or Repair/Replace Warranties
- Does Not Exclude OEM Replacement
- Easy Application
- No Deductibles

# **AutoXcel<sup>®</sup>**

## **Stand Alone Programs**

- Eligible vehicles up to 10 model years old, coverage terms up to 7 years.
- After Sale/Service Drive Sale Opportunities Available
- Will pay Licensed Dealer or Repair Facility nationwide, and in Canada.



### **COVERAGE FEATURES**

- **Unlimited Removal of Dents & Dings on Vertical Panels of the Vehicle**
- **1-7 Year Terms Available**
- **Optional Hail Damage Protection**  
*(Only available in certain states, ask for details)*
- **Nationwide Coverage**



### **COVERAGE**

- **Covers Lost, Stolen, or Damaged Keys**
- **1 to 7 Year Term Protection**
- **\$450 or \$800 Benefit per Occurrence**
- **Exotic Vehicle Coverage with \$1500 Benefit per Occurrence**
- **Comprehensive Roadside Coverage**
- **Additional \$100 Benefit for "other" Lost Keys**



# #1

## GUARANTEED ASSET PROTECTION

*Saving you from additional out-of-pocket expenses insurance doesn't cover!*

# CERTAINTY

Guaranteed Asset Protection by **AutoXcel**



- Terms Available up to 96 Months • Optional Commercial Coverage
- Optional Ride Share Coverage • Coverage Available for Vehicles up to \$150,000 MSRP.

Getting **YOU**  
back on the road again!

### PROGRAM HIGHLIGHTS

- Pays off remaining loan balance after auto insurance is applied to your loan after a total loss.
- Helps protect your credit history.
- Covers your auto insurance deductible up to \$1,000.

### FINANCIAL EXAMPLE

Total Purchase Price <i>Loss Occurs During the First Year</i> .....	\$36,456.87
Loan Value Remainder .....	\$34,320.12
FMV from Insurer .....	\$30,300.00
Difference .....	\$4,020.120
	<b>+</b>
Deductible .....	\$1,000.00
<b>Your Cost to Pay Off</b> .....	<b>\$5,020.12</b>

**Certainty GAP**  
PAYS OFF &  
YOU OWE  
**\$0**








DAY ONE COVERAGE



## POWERTRAIN

3 or 6 month Term and Coverage Options

Comprehensive stated coverage for these major drivetrain components:

-  Engine
-  Transmission
-  Drive Axle
-  Transfer Case
-  Hybrid Motor Components

- Great Pre-Load Product
- Ability to Up-Sell to AutoXcel TP VSC
- Eligible Vehicles with Miles up to 150,000



## EXCLUSIONARY

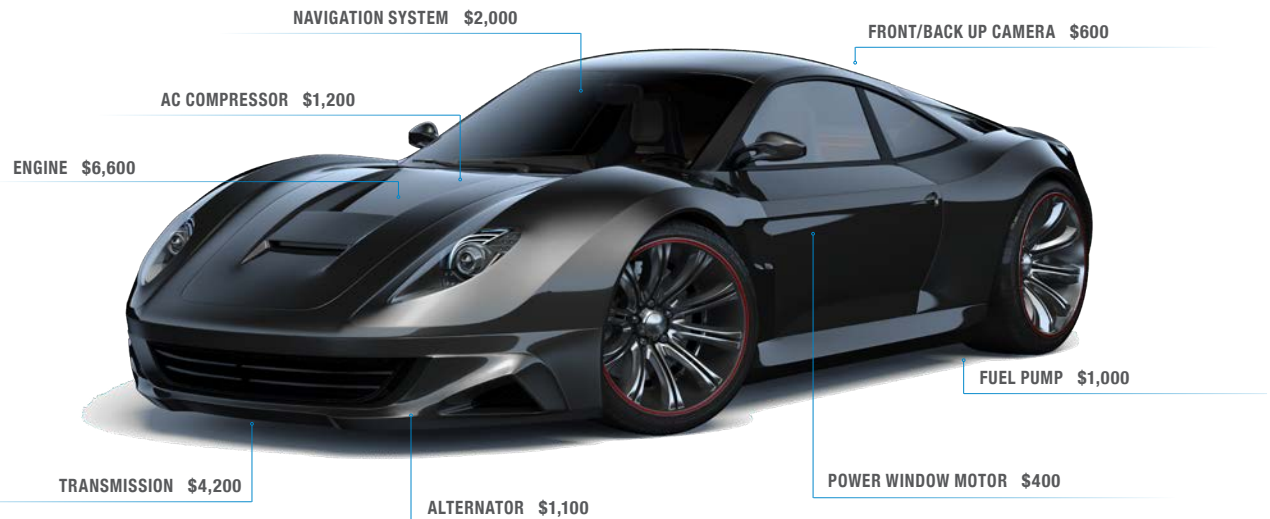
3 or 6 month Term and Coverage Options

### TERMS

3 months | 3,000 miles

6 months | 6,000 miles

*Drive Smart!*





# TOTAL PROTECTION

## MECHANICAL VEHICLE SERVICE CONTRACT

### EXCLUSIONARY

- Selected Miles add to Existing Odometer Mileage
- Vehicle eligibility up to 10 model years/125,000 miles
- Commercial Coverage Option
- Ride Share Option
- Wide Variety of Covered Vehicles
- Domestic, Asian, European, and Highline Vehicles including:  
*Jaguar, Land Rover, Range Rover, Porsche, Alfa Romeo, Maserati, BMW, MB, Audi.*
- Lift Kit, Technology, Turbo Coverages *Included*



### TOTAL PROTECTION PLUS

- Ancillary Options
- PDR
- Windshield Protection
- Key FOB Replacement

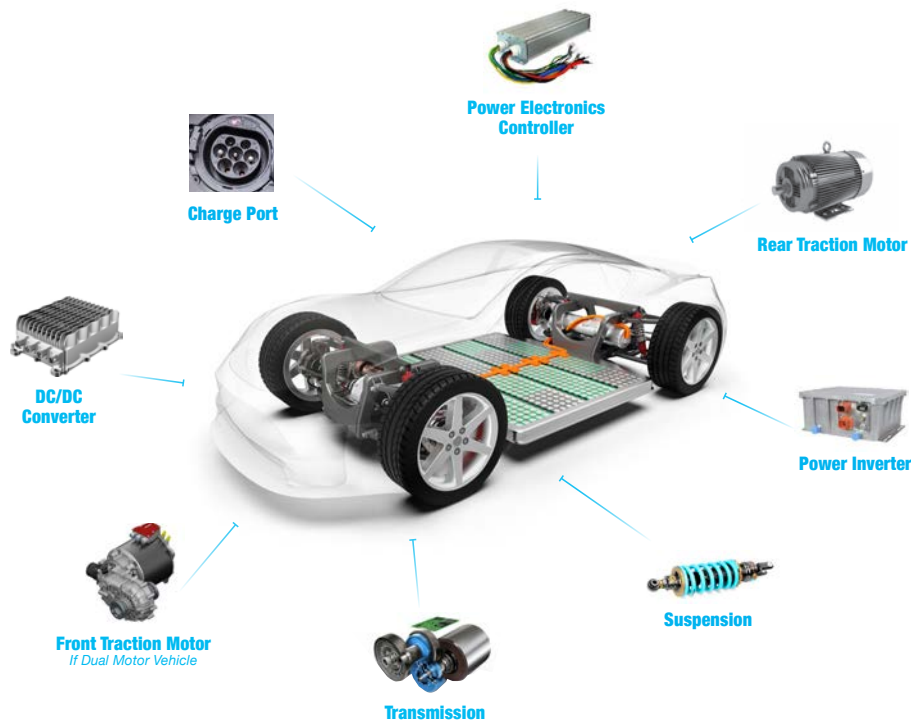
	POWERTRAIN	POWERTRAIN PLUS	POWERTRAIN WRAP	EXCLUSIONARY NOTED
ENGINE →				
TRANSMISSION →				
TRANSFER CASE →				
DRIVE AXLE →				
HYBRID →				
AIR CONDITIONING →				
ENGINE COOLING SYSTEM →				
SUSPENSION →				
BRAKE SYSTEM →				
ELECTRICAL SYSTEM →				
ELECTRIC HIGH TECH COMPONENTS →				
ELECTRIC PLUS →				
FACTORY INSTALLED TECHNOLOGY →				
SPARK & EXHAUST COVERAGE →				
LIFT KIT COVERAGE →				

After Sale/Service Drive Sales Opportunities Available

To see a complete list of coverage details, please refer to your service contract agreement.



## EV MECHANICAL COVERAGE



*After Sale/Service Drive Sale Opportunities Available*

### EXCLUSIONARY

- Selected Miles add to Existing Odometer Mileage
- Eligible vehicles up to 10 years old, up to 200,000 miles
- Commercial Coverage Options
- Ride Share Options
- Wide Variety of Vehicles including Vehicles not yet released.

### OPTIONAL BATTERY ARRAY COVERAGE



- 5 Tier Surcharge Approach
- Each tier based on age and mileage upon date of sale

# ***AutoXcel***<sup>®</sup> ***HIGH MILEAGE***

- Selected Miles add to Existing Odometer Mileage
- Vehicle eligibility up to 20 year models/200,000 miles
- *Unlimited Mileage Option*
- Lift Kit Option

PRE-OWNED VSC



*After Sale/Service Drive Sales Opportunities Available*

**Aggressive Stated Component Coverage**

# Vehicle Service Contracts

After Sale/Service Drive Sales Opportunities Available



## High Tech Component Coverage

- Unlimited Months and up to 150,000 miles available
- TPMS failure included
- Commercial Use Option
- Selected Miles add to Existing Odometer Mileage

Bluetooth



Apple Play



Lane Departure



Backup Camera



Cruise Control



WiFi



Sound System





# 3 Flexible Coverages

## Protection, so you can keep working!

COMPREHENSIVE COMMERCIAL VEHICLE PROTECTION

### EXCLUSIONARY NOTED

The commercial Exclusionary Noted program is so extensive that there are too many covered components to list here. This plan provides peace of mind for the continued performance of workplace vehicles — mechanical, electrical, plus so much more.

### ROADSIDE BENEFITS

Included with ALL Coverage Levels



Service Body



Pickup



Flatbed



Cargo Van

### POWERTRAIN PLUS

The Powertrain Plus commercial program provides an extensive level of commercial vehicle protection which includes all Powertrain essentials and the following additions:

- Engine Cooling System
- Factory Air Conditioning
- Suspension
- Fuel System
- Brake System
- Electrical Systems
- Electric Plus

### POWERTRAIN

The Powertrain commercial program delivers comprehensive stated coverage for these major drivetrain components:

- Engine
- Transmission
- Drive Axle
- Transfer Case
- Hybrid Motor Components



### SUPPLEMENTAL COVERAGE AVAILABLE

(Optional Surcharge)

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## CPO Vehicle Service Contracts

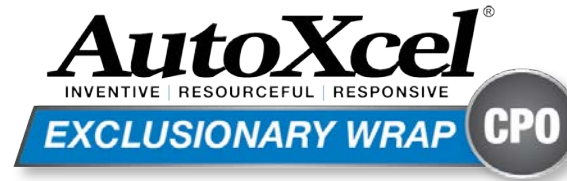
Vehicle eligibility up to 15 years/150,000 miles, Commercial Use Option



### POWERTRAIN COVERAGE



*LifeTime and LifeTime WRAP Available*



### EXCLUSIONARY WRAP CERTIFIED PRE-OWNED

- ENGINE →
- TRANSMISSION →
- TRANSFER CASE →
- DRIVE AXLE →
- HYBRID →
- AIR CONDITIONING →
- ENGINE COOLING SYSTEM →
- SUSPENSION →
- BRAKE SYSTEM →
- ELECTRICAL SYSTEM →
- ELECTRIC HIGH TECH COMPONENTS →
- ELECTRIC PLUS →
- FACTORY INSTALLED TECHNOLOGY →
- SPARK & EXHAUST COVERAGE →
- LIFT KIT COVERAGE →

EXCLUSIONARY WRAP CPO

# QR Code MENU



## Innovative Products and Programs

*In the crowded F&I space, selecting a trusted partner to drive revenue while delivering impeccable service is paramount.*

AUTOXCEL.NET



*Explore Our  
Portfolio &  
Services*

CONTACT US



DEALERS



ABOUT US



CLAIMS



PROGRAMS



TESTIMONIALS





**INVENTIVE | RESOURCEFUL | RESPONSIVE**



*Thank you for this opportunity!*

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