

AutoXcel[®]

Your Personal Full Service F&I Provider

INVENTIVE | RESOURCEFUL | RESPONSIVE



AutoXcel[®]

Provided The First Ancillary Bundle in 2005!



Stability and Trusted Partner



President & CEO Mark Evans *On-Site*

- ☑ Innovative, Responsive and Resourceful

CFO & Accounting Team *On-Site*

- ☑ Reporting and Same-Day Response

Compliance and Legal Team *On-Site*

- ☑ Product Development Speed

Claims Leadership Team *On-Site*

- ☑ All Claims Adjudicated by an AutoXcel[®] Representative
- ☑ All Claims Representatives On-Site at our Corporate Office
- ☑ Claims Adjudication not outsourced
- ☑ Live Support Team (No Robots)

Marketing and Design Team *On-Site*

Comprehensive Sales Team *National Coverage*

AutoXcel®

ALL AXC BUNDLE PROGRAMS INCLUDE

- No Aggregates or Deductible
- No Incident Limitation*
- Eligible vehicles up to 10 model years old, coverage terms up to 7 years.
- After Sale/Service Drive Sale Opportunities Available



Five-Part Protection

UNLIMITED COVERAGES

- Tire and Wheel Repair/Replace
- Includes Cosmetic Coverage
- Windshield Repair
- Paintless Dent Repair (PDR)
- Interior/Exterior Protection
- Cost Effective Optional Benefits
- Key Replacement
- Hail Coverage
- Rental Car Reimbursements



INCLUDES
KEY REPLACEMENT COVERAGE



Windshield Deductible Coverage applicable in most states.



Four-Part Protection

COVERAGE

Includes all AX5 Benefits
except:

- Interior and Exterior Coverage



Exotic Coverage Available



OPTIONAL
KEY REPLACEMENT COVERAGE

Optional Key Coverage: Check Applicable Box on Contract (Additional Fees will Apply)



Three-Part Protection

COVERAGE

- Windshield Repair
- PDR
- Cosmetic Wheel Repair



[Also provides loss of gloss protection]

Exotic Coverage Available



OPTIONAL
KEY REPLACEMENT COVERAGE

Optional Key Coverage: Check Applicable Box on Contract (Additional Fees will Apply)

AutoXcel[®] Tire & Wheel Programs Include

- No Aggregates or Deductible
- No Incident Limitation*
- Eligible vehicles up to 10 model years old, coverage terms up to 7 years.
- After Sale/Service Drive Sale Opportunities Available



Wheel Coverage

- Unlimited Tire and Wheel Repair or Replace
- Includes Cosmetic Repair
- Cost Effective Optional Benefits
 - Key Replacement
 - Rental Car Reimbursements



TIRE COVERAGE

- Unlimited Repair or Replacement
- No Co-Pays/Deductibles
- Comprehensive Roadside Assistance

AutoXcel®

Perfect Pre-Load Products

- After Sale/Service Drive Sale Opportunities Available
- Chemicals Provided at No Cost to Dealer
- Non-Cancellable
- Increase Product Penetration
- Increase Gross Revenue
- Easy Application



COVERAGE

Cosmetic Wheel

Scrapes

Scratches

Brake Dust Pitting

Curb Rash



COVERAGE

Interior and Exterior Protection

Rips, Tears, Stains, Cigarette Burns

- Chemicals Provided at No Charge to Dealer
- Perfect for Pre-Load Option
- Easiest Application on the Market



Clear Vision

Water Repellency

Reduced Glare

Windshield
Replacement Option



COVERAGE

- Available Repair Only or Repair/Replace Warranties
- Does Not Exclude OEM Replacement
- Easy Application
- No Deductibles

AutoXcel[®]

Stand Alone Programs

- Eligible vehicles up to 10 model years old, coverage terms up to 7 years.
- After Sale/Service Drive Sale Opportunities Available
- Will pay Licensed Dealer or Repair Facility nationwide, and in Canada.



COVERAGE FEATURES

- **Unlimited Removal of Dents & Dings on Vertical Panels of the Vehicle**
- **1-7 Year Terms Available**
- **Optional Hail Damage Protection**
(Only available in certain states, ask for details)
- **Nationwide Coverage**



COVERAGE

- **Covers Lost, Stolen, or Damaged Keys**
- **1 to 7 Year Term Protection**
- **\$450 or \$800 Benefit per Occurrence**
- **Exotic Vehicle Coverage with \$1500 Benefit per Occurrence**
- **Comprehensive Roadside Coverage**
- **Additional \$100 Benefit for "other" Lost Keys**



#1

GUARANTEED ASSET PROTECTION

Saving you from additional out-of-pocket expenses insurance doesn't cover!

CERTAINTY

Guaranteed Asset Protection by **AutoXcel**



- Terms Available up to 96 Months • Optional Commercial Coverage
- Optional Ride Share Coverage • Coverage Available for Vehicles up to \$150,000 MSRP.

Getting **YOU**
back on the road again!

PROGRAM HIGHLIGHTS

- Pays off remaining loan balance after auto insurance is applied to your loan after a total loss.
- Helps protect your credit history.
- Covers your auto insurance deductible up to \$1,000.

FINANCIAL EXAMPLE

Total Purchase Price <i>Loss Occurs During the First Year</i>	\$36,456.87
Loan Value Remainder	\$34,320.12
FMV from Insurer	\$30,300.00
Difference	\$4,020.120
	+
Deductible	\$1,000.00
Your Cost to Pay Off	\$5,020.12

Certainty GAP
PAYS OFF &
YOU OWE
\$0








DAY ONE COVERAGE



POWERTRAIN

3 or 6 month Term and Coverage Options

Comprehensive stated coverage for these major drivetrain components:

-  Engine
-  Transmission
-  Drive Axle
-  Transfer Case
-  Hybrid Motor Components

- Great Pre-Load Product
- Ability to Up-Sell to AutoXcel TP VSC
- Eligible Vehicles with Miles up to 150,000



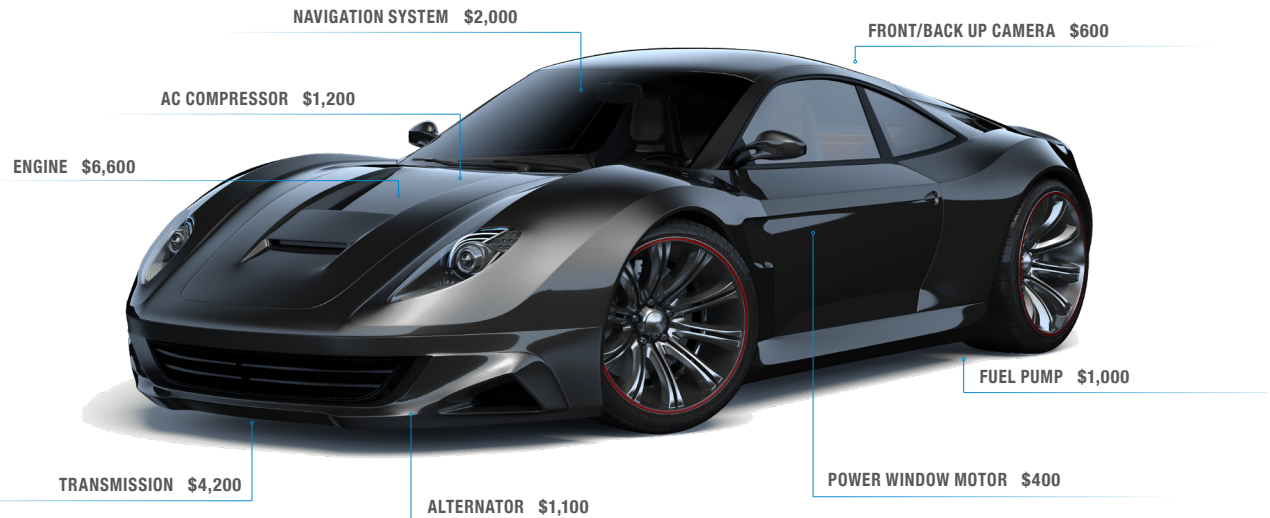
EXCLUSIONARY

3 or 6 month Term and Coverage Options

TERMS

- 3 months | 3,000 miles
- 6 months | 6,000 miles

Drive Smart!



TOTAL PROTECTION

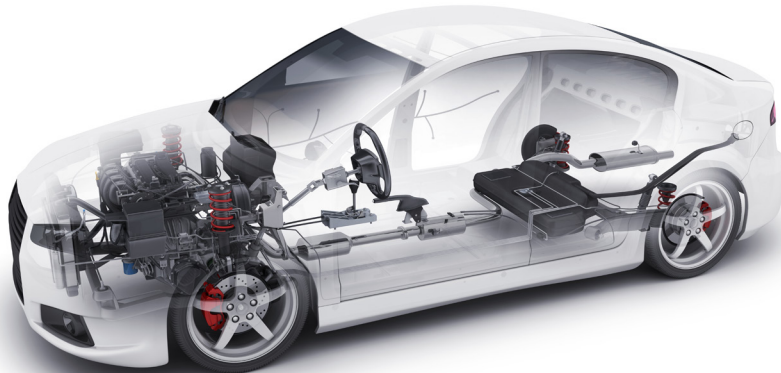
MECHANICAL VEHICLE SERVICE CONTRACT

EXCLUSIONARY

- Selected Miles add to Existing Odometer Mileage
- Vehicle eligibility up to 10 model years/125,000 miles
- Commercial Coverage Option
- Ride Share Option
- Wide Variety of Covered Vehicles
- Domestic, Asian, European, and Highline Vehicles including:
Jaguar, Land Rover, Range Rover, Porsche, Alfa Romeo, Maserati, BMW, MB, Audi.
- Lift Kit, Technology, Turbo Coverages *Included*

TOTAL PROTECTION PLUS

- Ancillary Options
- PDR
- Windshield Protection
- Key FOB Replacement



	POWERTRAIN	POWERTRAIN PLUS	POWERTRAIN WRAP	EXCLUSIONARY NOTED
ENGINE →				
TRANSMISSION →				
TRANSFER CASE →				
DRIVE AXLE →				
HYBRID →				
AIR CONDITIONING →				
ENGINE COOLING SYSTEM →				
SUSPENSION →				
BRAKE SYSTEM →				
ELECTRICAL SYSTEM →				
ELECTRIC HIGH TECH COMPONENTS →				
ELECTRIC PLUS →				
FACTORY INSTALLED TECHNOLOGY →				
SPARK & EXHAUST COVERAGE →				
LIFT KIT COVERAGE →				

After Sale/Service Drive Sales Opportunities Available

To see a complete list of coverage details, please refer to your service contract agreement.

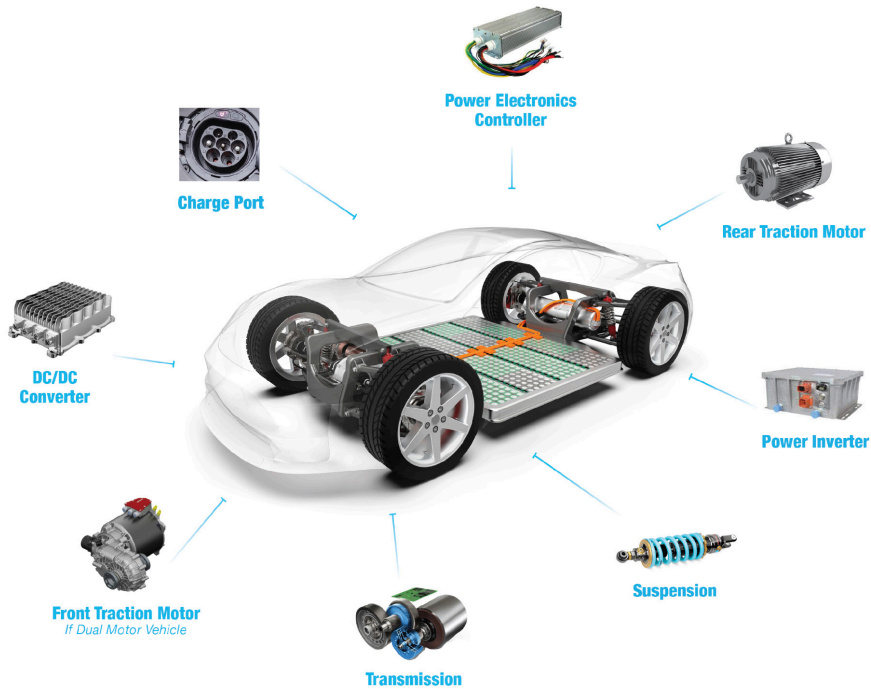


EV MECHANICAL COVERAGE

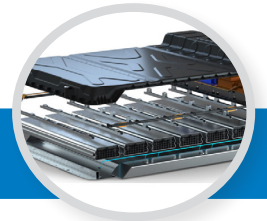
After Sale/Service Drive Sale Opportunities Available

EXCLUSIONARY

- Selected Miles add to Existing Odometer Mileage
- Eligible vehicles up to 10 years old, up to 200,000 miles
- Commercial Coverage Options
- Ride Share Options
- Wide Variety of Vehicles including Vehicles not yet released.



OPTIONAL BATTERY ARRAY COVERAGE



- 5 Tier Surcharge Approach
- Each tier based on age and mileage upon date of sale

AutoXcel[®] ***HIGH MILEAGE***

- Selected Miles add to Existing Odometer Mileage
- Vehicle eligibility up to 20 year models/200,000 miles
- *Unlimited Mileage Option*
- Lift Kit Option

PRE-OWNED VSC



After Sale/Service Drive Sales Opportunities Available

Aggressive Stated Component Coverage

Vehicle Service Contracts

After Sale/Service Drive Sales Opportunities Available



High Tech Component Coverage

- Unlimited Months and up to 150,000 miles available
- TPMS failure included
- Commercial Use Option
- Selected Miles add to Existing Odometer Mileage

Bluetooth



Apple Play



Lane Departure



Backup Camera



Cruise Control



WiFi



Sound System



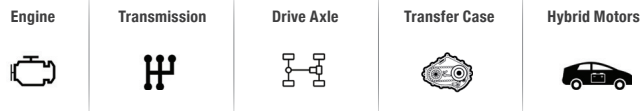
AutoXcel[®]

CPO Vehicle Service Contracts

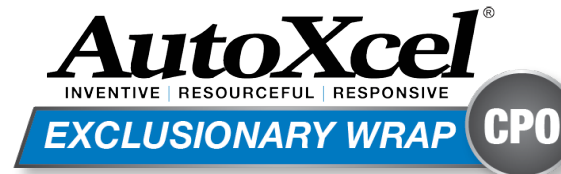
Vehicle eligibility up to 15 years/150,000 miles, Commercial Use Option



POWERTRAIN COVERAGE



LifeTime and LifeTime WRAP Available



EXCLUSIONARY WRAP CERTIFIED PRE-OWNED

- ENGINE →
- TRANSMISSION →
- TRANSFER CASE →
- DRIVE AXLE →
- HYBRID →
- AIR CONDITIONING →
- ENGINE COOLING SYSTEM →
- SUSPENSION →
- BRAKE SYSTEM →
- ELECTRICAL SYSTEM →
- ELECTRIC HIGH TECH COMPONENTS →
- ELECTRIC PLUS →
- FACTORY INSTALLED TECHNOLOGY →
- SPARK & EXHAUST COVERAGE →
- LIFT KIT COVERAGE →

EXCLUSIONARY WRAP CPO



INVENTIVE | RESOURCEFUL | RESPONSIVE



Thank you for this opportunity!

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